

CONVENTION CONTRACTORS INC.
 57 N.E. 179 STREET - MIAMI, FLORIDA 33162
 Customer Service Phone: (305) 751-1234
 Customer Service Fax: (305) 751-1298

EXPO QUICK FACTS

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012
 Miami Beach Convention Center

SHOW NAME: Miami International Boat Show & Strictly Sail

SHOW DATES: February 16 - 20, 2012

SHOW LOCATION & ROOM/HALL: Miami Beach Convention Center

DEADLINE DATE TO RECEIVE DISCOUNTED RATES: January 24, 2012

Exhibitor Set Up:	Monday,	February 13, 2012	8:00am – 4:00pm
	Tuesday,	February 14, 2012	8:00am – 4:00pm
	Wednesday,	February 15, 2012	8:00am – 4:00pm
Show Hours:	Thursday,	February 16, 2012	10:00am – 6:00pm
	Friday,	February 17, 2012	10:00am – 8:00pm
	Saturday,	February 18, 2012	10:00am – 8:00pm
	Sunday,	February 19, 2012	10:00am – 8:00pm
	Monday,	February 20, 2012	10:00am – 6:00pm
Exhibitor Dismantle:	Monday,	February 20, 2012	6:00pm – 9:00pm
	Tuesday,	February 21, 2012	8:00am – 4:30pm
	Wednesday,	February 22, 2012	8:00am – 4:30pm
	Thursday,	February 23, 2012	8:00am – 4:30pm

OVERTIME CHARGES:

Please be advised that overtime charges will apply during MOVE-IN and MOVE-OUT before 8:00am and after 4:30pm.

BOOTH EQUIPMENT:

Each 10' x 10' booth area will be provided with an 8' high background drape, 3' high side drape and a booth Identification sign if ordered in advance (7" x 44").
 Inside MBCC – Navy and White drape
 Pavilion Tent outside MBCC – Yellow and White drape

CARPET COLOR:

The booth area is NOT carpeted. The aisle carpet is RED. You may carpet your booth area in any offered color, please see our enclosed Furnishings Rental form.

CARPET & SIGN HANGING ADVANCE WAREHOUSE SHIPMENT:

Materials should be shipped to arrive at our warehouse NO LATER THAN JANUARY 19, 2012. Carpet or signs received after this date will be billed at the standard fee.

Miami Int'l Boat Show
 Your Company Name Booth #
 ABF
 6402 NW 74th Avenue
 Miami, Florida 33166

See our Carpet and Sign Hanging forms.
 Shipping labels provided.

CARPET & SIGN HANGING SHIPMENT TO FACILITY:

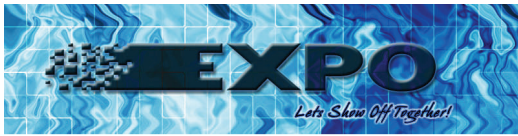
Shipments will be received at the exhibit facility on Wednesday, February 8, 2012 between 7:00am – 9:00pm.

Miami Int'l Boat Show
 Your Company Name Booth #
 NMMA
 c/o Miami Beach Convention Center
 1901 Convention Center Drive
 Miami Beach, Florida 33139

See our Carpet and Sign Hanging forms.

ASSISTANCE:

We want you to have a successful show. If we can be of assistance, please call our Exhibitor Sales & Service Department at 305.751.1234.



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IMPORTANT DATED MATERIAL

**Miami International Boat Show
 & Strictly Sail**
 February 16 - 20, 2012
 Miami Beach Convention Center

**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

DEAR EXHIBITOR,

EXPO Convention Contractors, Inc. is pleased to provide complete exhibitor services for the MIAMI INTERNATIONAL BOAT SHOW & STRICTLY SAIL, February 16-20, 2012 in Miami Beach. In our commitment to promise an enjoyable and smooth-running event, this EXPO Exhibitor Service Kit has been prepared for your use in planning your exhibit. *Please review the following information carefully and place orders early to save time, money and worry!*

Each 10' X 10' Booth Package will include:

1 – Exhibitor Identification Sign

Aisle carpet will be Red.

Move-in and Move-Out Schedule:

Exhibitor Set Up:	Monday,	February 13, 2012	8:00am – 4:00pm
	Tuesday,	February 14, 2012	8:00am – 4:00pm
	Wednesday,	February 15, 2012	8:00am – 4:00pm
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	Tuesday,	February 21, 2012	8:00am – 4:30pm
	Wednesday,	February 22, 2012	8:00am – 4:30pm
	Thursday,	February 23, 2012	8:00am – 4:30pm

ADVANCE ORDER DEADLINE

To take advantage of discounts, advance orders must be paid in full and received with payment no later than **JANUARY 24, 2012**. *We must have a major credit card on file to process your orders!* Please complete the Payment Policy Form in its entirety with correct information. EXPO Exhibitor Order Forms must be returned to our Miami office and can be faxed directly to 305-751-1298. Order forms for electrical, audio/visual, telephone etc. should be returned to the specific contractor providing these services.

HANGING SIGN & CARPET SHIPPING PROCEDURES

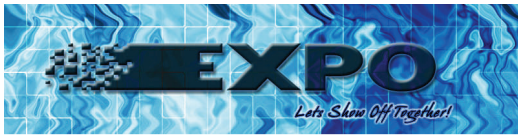
EXPO recommends shipping exhibit materials up to 30 days in advance prior to the event to the *Advance Freight-Receiving Warehouse*. Making advanced shipping arrangements for your signs and carpet will ensure a prompt and secure delivery to your exhibit site! Shipping labels are provided in this service manual.

For Advance Shipping to Warehouse: All hanging sign and carpet shipments must be shipped pre-paid and received in the warehouse no later than **JANUARY 19, 2012** to receive the advance discounted price.

For Direct Shipping to Show Site: Please DO NOT ship exhibit materials directly to show site to arrive prior to **FEBRUARY 13, 2012**. *You must designate your shipments for arrival during exhibitor set-up date only and label your materials "In Care of The National Marine Manufacturers Association (NMMMA)."*

Please call our **Exhibitor Sales & Services Department at 305-751-1234** for any questions we may assist you with. We look forward to working with you and wish you a very successful event!

Sincerely,
 EXPO Convention Contractors, Inc.
 Nancy Stewart



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**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

PAYMENT POLICY

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012

Miami Beach Convention Center

**NO SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED
 AND RETURNED TO EXPO**

ADVANCE AND/OR FLOOR ORDERS: All Orders require ADVANCE PAYMENT for initial estimate of charges for services AND a VALID CREDIT CARD with proper authorization be provided to EXPO. You may prepay with a check written on your company, but a credit card is required by EXPO to ensure any unexpected charges, such as additional freight, clean up costs, etc, are paid at the time the Show closes.

THIRD PARTY ORDERS: If you choose to contract work to a Display or Exhibit house/company and/or require services from EXPO, the Payment Policy presented above shall apply. EXPO must be notified, in writing, from exhibiting company of any other display or exhibit company involved in the set up or breakdown of exhibits. The exhibiting firm is ultimately responsible for payment of all costs incurred on its behalf. If a third party is to be invoiced for certain items or services, please complete and submit Expo's **Third Party Payment Policy prior to placing order.**

DRAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR: EXPO's Payment Policy must be adhered to by Exhibitor prior to any freight being shipped to EXPO. All charges for freight, assembling, disassembling, shipping, handling and any other must be prepaid. If adjustments or additional charges are required at Show Close they will be charged to the enclosed Credit Card provided, unless Exhibitor disputes charges in writing. EXPO is **not responsible** for any damage or loss of your freight, please secure round trip insurance from your company insurance carrier.

ALL CHARGES: All charges/costs requested by Exhibitor MUST be PAID IN FULL before services are rendered, and any adjustment and/or additional charges must be paid by Show Close. Such costs will be charged to Exhibitor's credit card provided unless prior arrangements have been made. All checks must be drawn on a U.S. bank, and there will be a minimum charge of \$39 for each NSF check written to EXPO.

ADJUSTMENTS: Exhibitors are responsible for ensuring services are rendered as ordered prior to the Show opening. All requests for adjustments must be made on site prior to the Show's closing. EXPO will not be responsible for adjustments after the Show closes unless prior arrangements have been agreed to in writing by EXPO.

SALES TAX: Applicable city, county and state sales tax will apply. If any Exhibitor is exempt from paying sales tax, it is the Exhibitor's responsibility to provide EXPO with its tax exempt number prior to beginning of show.

CANCELLATION POLICY: In the event of a natural disaster, acts of God or terrorists, which result in the cancellation of this event, EXPO will be entitled to a fee equal to the percentage of work completed by EXPO. This percentage will be determined solely by EXPO. In the event the deposit received exceeds the percentage of work completed, EXPO will refund the excess deposit.

COLLECTION POLICY: In the event this contract is turned over to an attorney for collection or dispute, EXPO will be entitled to reasonable attorney fees.

Return via fax 305-751-1298 or email info@expocci.com

We accept American Express, Visa, MasterCard and DiscoverCard for your convenience.

Exhibitor _____ Booth _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Email _____ Contact/s _____

Credit Card Used For Payment: No. _____ Expires _____

Security Code _____ (The 3 numbers on back of card or for Amex the 4 numbers on the front)

Billing Address for credit card: _____

City _____ State _____ Zip Code _____

Credit Card Holder (Print Name) _____ Signature _____

List Persons Authorized to Incur Charges on Credit Card _____

******Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.**



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DISCOUNT DEADLINE:
JANUARY 24, 2012

THIRD PARTY PAYMENT

**Miami International Boat Show
 & Strictly Sail**
 February 16 - 20, 2012
 Miami Beach Convention Center

NO SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AND RETURNED TO EXPO

THIRD PARTY PAYMENT CONDITIONS: This form must be completed and signed by BOTH PARTIES and returned to EXPO prior to placing any orders. If there is any doubt which party is to be invoiced for a service, the exhibiting firm accepts responsibility for payment. The exhibiting firm is ultimately responsible for payment of all charges by show conclusion. If charges have been billed to the wrong party and EXPO was not provided with the completed Third Party Payment Policy prior to the order being placed, any refund must be settled between the exhibiting firm and third party.

PLEASE INDICATE WHICH ITEMS/SERVICES ARE TO BE INVOICED TO THE THIRD PARTY:

- All Expo Services Booth Cleaning Booth Labor
- Freight Handling Furniture/Carpet Other (Specify): _____

We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges incurred. In the event the third party named below does not make payment, such charges will be presented to the exhibiting firm, and exhibiting firm will make payment to Expo prior to the close of the show. (Signature required below.)

Authorized Firm Representative Signature: _____

We accept American Express, Visa, MasterCard and Discover Card for your convenience.

EXHIBITING COMPANY

Exhibiting Company: _____ Booth #: _____

Address: _____

City: _____ State: _____ Country: _____ Zip Code: _____

Phone: _____ Fax: _____

Email: _____ Contact/s: _____

Credit Card Used For Payment: No.: _____ Expires _____

Security Code _____ (The 3 numbers on back of card or for Amex the 4 numbers on the front)

Billing Address for credit card: _____

City: _____ State: _____ Country: _____ Zip Code: _____

Credit Card Holder (Print Name): _____ Signature: _____

List Persons Authorized to Incur Charges on Credit Card: _____

****Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.

THIRD PARTY

Third Party Company Name: _____ Booth #: _____

Address: _____

City: _____ State: _____ Country: _____ Zip Code: _____

Phone: _____ Fax: _____

Email: _____ Contact/s: _____

Credit Card Used For Payment: No.: _____ Expires _____

Security Code _____ (The 3 numbers on back of card or for Amex the 4 numbers on the front)

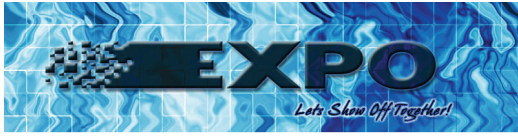
Billing Address for credit card: _____

City: _____ State: _____ Country: _____ Zip Code: _____

Credit Card Holder (Print Name): _____ Signature: _____

List Persons Authorized to Incur Charges on Credit Card: _____

****Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.



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ESTIMATED BILLING OF SERVICES

**Miami International Boat Show
& Strictly Sail**

February 16 - 20, 2012

Miami Beach Convention Center

**DISCOUNT DEADLINE:
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FURNITURE AND CARPETING	\$ _____
CUSTOM ACCESSORIES	\$ _____
MATERIAL HANDLING (estimated)	\$ _____
LABOR ORDER FORM (estimated)	\$ _____
SIGN ORDER FORM	\$ _____
TURNKEY RENTAL BOOTH ORDER	\$ _____
CLEANING	\$ _____
OTHER (Late Standard Equipment order, etc.)	\$ _____
TOTAL ESTIMATED	\$ _____

Did you remember to circle the carpet and/or table drape color?

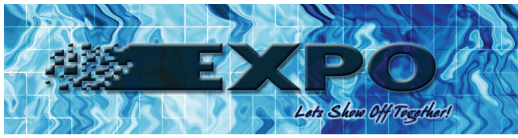
Thank you for your order!

Company Name _____ Booth _____

Contact Name _____ Phone _____

Email _____ Fax _____

Return via fax along with the Payment Policy form to: 305-751-1298



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RENTAL FURNISHINGS

**Miami International Boat Show
 & Strictly Sail**
 February 16 - 20, 2012
 Miami Beach Convention Center

**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

CHAIRS				
QTY	ITEM	ADVANCE PRICE	STANDARD PRICE	AMOUNT
	Upholstered Arm Chair	50.00	60.00	
	Upholstered Side Chair	44.00	53.00	
	Executive Swivel Arm Chair	105.00	127.00	
	Padded Counter Stool w/Back	59.00	74.00	
ACCESSORIES				
	6' Showcase w/light & lock	330.00	429.00	
	Easel	26.00	30.00	
	Wastebasket	15.00	19.50	
	Coffee Table 20" x 36" x 15" high	55.00	66.00	
	Round Table - 30" x 30" high	135.00	174.00	
	Round Table - 30" x 42" high	155.00	194.00	
	Pole 8' high with Base	19.00	27.00	
	Pole 3' high with Base	19.00	27.00	
PEGBOARDS / TACKBOARDS				
Pegboards Do NOT include hooks or brackets.				
	4' X 8' Pegboard - Vertical	94.00	105.00	
	4' x 8' Pegboard - Horizontal	94.00	105.00	
	2' x 8' Pegboard - Vertical	61.00	72.00	
	2' x 8' Pegboard - Horizontal	61.00	72.00	
	4' x 6' Tackboard	94.00	105.00	

DRAPED TABLES				
QTY	ITEM	ADVANCE PRICE	STANDARD PRICE	AMOUNT
	2'W X 4'L X 30"H Table	75.00	97.50	
	2'W X 6'L X 30"H Table	88.00	114.40	
	2'W X 8'L X 30"H Table	105.00	136.50	
	2'W X 4'L X 42"H Table	85.00	110.50	
	2'W X 6'L X 42"H Table	105.00	136.50	
	2'W X 8'L X 42"H Table	125.00	162.50	
CIRCLE COLOR OF DRAPE:				
Gold Red Blue Black Grey White Peach Teal Burgundy				
The tables above are draped on three sides. If you want the fourth side draped please order below.				
	4th Sided Drape - 30" high Table	39.00	50.00	
	4th Sided Drape - 42" high Table	39.00	50.00	

UNDRAPED TABLES				
QTY	ITEM	ADVANCE PRICE	STANDARD PRICE	AMOUNT
	2'W X 4'L X 30"H Table	56.25	73.13	
	2'W X 6'L X 30"H Table	66.00	85.80	
	2'W X 8'L X 30"H Table	78.75	102.38	
	2'W X 4'L X 42"H Table	63.75	82.80	
	2'W X 6'L X 42"H Table	78.75	102.38	
	2'W X 8'L X 42"H Table	93.75	121.88	

Fax to EXPO with Payment Policy form **305.751.1298**

Sub Total \$ _____

7% Sales Tax \$ _____

Grand Total \$ _____

Company Name: _____ Booth #: _____

Contact Name: _____ Phone: _____

email: _____ Fax: _____



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DISCOUNT DEADLINE:
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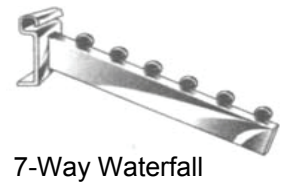
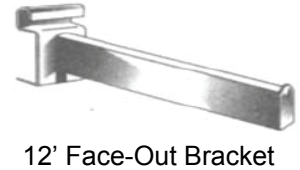
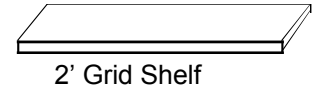
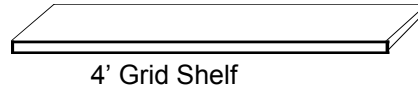
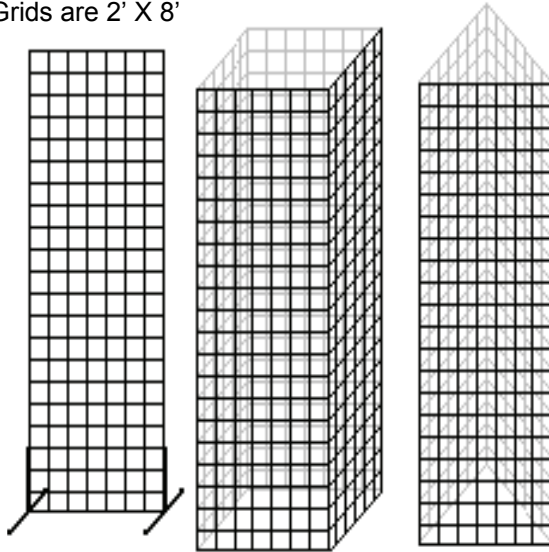
GRIDS & GRID ACCESSORIES

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012

Miami Beach Convention Center

Grids are 2' X 8'



Qty	Description	Advanced Price	Floor Price	Total
_____	2' x 8' Grid with Legs	\$107.00	\$143.00	\$ _____
_____	3 Sided Grid Display	\$249.00	\$331.00	\$ _____
_____	4 Sided Grid Display	\$337.00	\$449.00	\$ _____
_____	2' Grid Shelf	\$29.50	\$44.50	\$ _____
_____	4' Grid Shelf	\$41.50	\$62.25	\$ _____
_____	12" Shelf Bracket	\$10.25	\$15.50	\$ _____
_____	12" Face-Out Bracket	\$10.25	\$15.50	\$ _____
_____	Grid Hooks	\$3.00	\$4.50	\$ _____
_____	7-Way Waterfall	\$10.25	\$15.50	\$ _____
_____	5-Hook Waterfall	\$10.25	\$15.50	\$ _____



Sub Total	\$ _____
7% Sales Tax	\$ _____
Total	\$ _____

RETURN VIA FAX: 305-751-1298

Exhibitor _____ Booth _____

Address _____ Contact Name: _____

City _____ State _____ Zip _____

Phone _____ Fax _____



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**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

OUTDOOR FURNITURE & CARPET

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012
 Miami Beach Convention Center

CANCELLATION POLICY: Items cancelled after delivery to booth will be subject to a 100% charge of original price.
 If colors are not specified, we reserve the right to choose same to expedite set up of the show.

QTY.	DRAPED TABLE	ADVANCE PRICE	STANDARD PRICE	TOTAL
	4'L x 24"W x 30"H	75.00	97.50	
	6'L x 24"W x 30"H	88.00	114.40	
	8'L x 24"W X 30"H	105.00	136.50	
	4'L X 24"W X 42"H	85.00	110.50	
	6'L X 24"W X 42"H	105.00	136.50	
	8'L X 24"W X 42"H	125.00	162.50	
	4th sided drape	39.00	50.00	

Tables are skirted on 3 sides, must order 4th side for all sides to be skirted.

QTY.	UNDRAPED TABLE	ADVANCE PRICE	STANDARD PRICE	TOTAL
	4'L x 24"W X 30"H	56.25	73.13	
	6'L x 24"W X 30"H	66.00	85.80	
	8'L x 24"W X 30"H	78.75	102.38	
	4'L X 24"W X 42"H	63.75	82.08	
	6'L X 24"W X 42"H	78.75	102.38	
	8'L X 24"W X 42"H	93.75	121.88	

QTY.	SEATING	ADVANCE PRICE	STANDARD PRICE	TOTAL
	Plastic Chairs	42.25	54.92	

QTY.	ACCESSORIES	ADVANCE PRICE	STANDARD PRICE	TOTAL
	Wastebasket	15.00	19.50	
	Easel	26.00	30.00	

QTY.	STANDARD ASTROTURF	ADVANCE PRICE	STANDARD PRICE	TOTAL
	10' x 10'	103.75	134.87	
	10' x 20'	206.75	268.78	
	10' x 30'	309.50	402.35	
	10' x 40'	412.75	536.57	
	10' x 50'	515.00	669.50	

Price includes installation and taping of front edge.
 No guarantee of color match when ordering multiple carpets.
Circle Color: BLUE RED GREEN

Booth size _____ ft. x _____ ft. = _____ sq. ft.

CUSTOM SIZE ASTROTURF	ADVANCE PRICE	STANDARD PRICE	TOTAL
_____ sq. ft.	2.50	3.25	

Minimum of 100 sq. ft.

Price includes installation and taping of front edge.

Circle Color: BLUE RED GREEN

Sub Total: _____

7% Sales Tax _____

GRAND TOTAL: _____

IMPORTANT: To obtain the ADVANCED Price, your order and full payment must be received by January 24, 2012.

Return along with the payment policy form to fax 305.751.1298

No credit will be issued on equipment ordered and placed, even though not used. All materials are on a rental basis and remain the property of EXPO. The undersigned is responsible for all items ordered and for its condition at close of Show. If items are damaged or destroyed, in EXPO's sole judgment, Exhibitor hereby authorizes EXPO to charge the replacement costs of such item/s to the credit card contained herein. Before an Order is accepted, Exhibitor must have a valid credit card on file with EXPO with sufficient amounts authorized for payment of all charges by Exhibitor during Show. Exhibitor / Cardholder***** hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE of services being rendered, AND cardholder hereby authorizes EXPO to charge any modified and/or additional charges. All charges must be paid by end of show. Initial estimate of charges MUST be paid, either by check or credit card, at time Order is placed.

Exhibitor _____ Booth _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Contact Person _____ Signature: _____



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CARPETING

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012

Miami Beach Convention Center

**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

BOOTH DIMENSIONS

What is your booth size (ft.) $\frac{\quad}{\text{Length}} \times \frac{\quad}{\text{Width}} = \frac{\quad}{\text{Sq. Ft.}}$

Prices quoted below include installation and taping of front edge only.
 All rental carpet is delivered clean to your booth space, but during setup,
 carpet may become dirty. Please order cleaning service at least once
 before show opening.



EXPO CLASSIC CARPET					
Please Circle Color Choice: Gray Teal Black Burgundy Blue Red					
Qty.	Item	Discount Price	Regular Price	Amount	
	10' x 10'	110.50	128.00		
	10' x 20'	216.00	324.00		
	10' x 30'	322.00	483.00		
	10' x 40'	430.00	516.00		
	10' x 50'	525.00	630.00		

Variation in dye lot may occur when ordering more than one cut of carpet.

EXPO CUSTOM CUT CARPET			
Please Circle Color Choice: Red Blue Grey Black Teal Burgundy			
Booth Size: $\frac{\quad}{\text{Length}} \times \frac{\quad}{\text{Width}} = \frac{\quad}{\text{Sq. Ft.}}$	Discount Price	Regular Price	Amount
Do you want Expo Classic Carpet	2.00 per sq. ft.	2.50 per sq. ft.	

PADDING & VISQUEEN				
Sq. Ft.	Item	Discount Price	Regular Price	Amount
	1/2" Padding	1.35 per sq. ft.	1.65 per sq. ft.	
	1" Padding	2.70 per sq. ft.	3.30 per sq. ft.	
	Visqueen - Plastic Covering	0.25 per sq. ft.	0.35 per sq. ft.	
	Visqueen - Reinforced Meshed Poly	0.50 per sq. ft.	1.00 per sq. ft.	

Return Via Fax 305.751.1298

Subtotal	\$
7% Tax	\$
Amount Due	\$

Please complete the following:

Company Name: _____ Booth #: _____
 Contact Name: _____ Email: _____
 Phone: _____ Fax: _____
 Authorized Signature: _____ Print Name: _____

Signature also indicates you read and accept the Payment Policy and Term and Conditions.
 Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order.
 There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received 24 hours prior to first exhibitor move-in day.



CONVENTION CONTRACTORS INC.
 57 N.E. 179 STREET - MIAMI, FLORIDA 33162
 Customer Service Phone: (305) 751-1234
 Customer Service Fax: (305) 751-1298

**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

BULK CARPET

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012

Miami Beach Convention Center

BULK SPACE EXHIBITORS (20' x 20') AND LARGER MUST HAVE ELECTRIC AND CARPET INSTALLED PRIOR TO ARRIVAL OF BOATS AND DISPLAY MATERIALS.

Bulk space exhibitors may have their own carpet installed at **\$3.50 per square yard with non-boat bulk heavy duty visqueen** or **\$3.75 per square yard with boat bulk reinforced visqueen** provided they pre-ship or deliver carpet to the NMMA warehouse no later than January 19, 2012. Boat areas require reinforced visqueen. The carpet must be whole rolls, not a group of pieces. Pre-shipped carpet will be installed before your scheduled check-in time.

Bulk space exhibitors may also have their own padding installed under their carpet at **\$2.25 per square yard**. The rates above to ADVANCE, pre-shipped carpet only. Exhibitors who pre-ship will not be charged for warehousing and/ or delivery.

Bulk space exhibitors who do not choose to pre-ship their carpet to the NMMA warehouse will be charged for installation at \$4.50 per square yard which is 30% above the pre-shipment charge. If there is a boat unloading delay due to installation of carpet that was not pre-shipped, the exhibitor will be charged for the waiting time of equipment, operator and four man crew, charged at **\$351.00 per hr.**

NO EXTRA CHARGES FOR OVERTIME INSTALLATION WILL BE ASSESSED IF YOU ADVANCE ORDER, PRE-SHIP CARPET AND FOLLOW THESE INSTRUCTIONS.

Number of Rolls _____ Carpet Color _____ Will padding be included? _____ Diagram Enclosed? _____
Yes / No Yes / No

Space Size (Length X Width = sq. ft) _____ then _____ ÷ 9 = sq. yd. _____ X \$ _____ = \$ _____
Sq. foot sq. yard install per sq. yd. cost

Visqueen (Please check which applies) Boat Area _____ Non-Boat Area _____

INSTALLATION BLUEPRINTS AND LAYOUTS

This form must accompany a diagram of the booth showing exact layout of pre-shipped carpet. These documents must be received by EXPO no later than January 19, 2012. Mail documents as follows:

**A. Installation Blueprints To:
 EXPO Convention Contractors, Inc.
 57 NE 179 Street
 Miami, Florida 33162**

**B. Electrical Blueprints To:
 Edd Helms
 17580 NE 5th Avenue
 Miami, FI 33162**

PRE-SHIPPED CARPET

Carpet must be received at the NMMA warehouse no later than January 19, 2012. Carpet must be shipped as follows:

Exhibitor Name and Booth Number
 Miami International Boat and Strictly Sail
 c/o ABF Freight
 6402 NW 74th Avenue
 Miami, FI 33166

Please use the carpet shipping labels provided

TOTAL COST OF ITEMS ORDERED \$ _____

ALL OPEN BALANCES MUST BE PAID IN FULL PRIOR TO SET UP

Company Name _____ Booth # _____

Address _____ City _____ State _____ Zip Code _____

Contact Name _____ E-mail _____

Telephone # _____ Fax # _____

AUTHORIZED BY (please print or type) _____ SIGNATURE _____

Use these labels **only** if shipping
CARPET in advance to warehouse

Use these labels **only** if shipping
CARPET in advance to warehouse

From: _____

From: _____

TO: ABF
6402 NW 74th Avenue
Miami, Florida 33166

TO: ABF
6402 NW 74th Avenue
Miami, Florida 33166

Show: Miami International Boat Show & Strictly Sail

Show: Miami International Boat Show & Strictly Sail

Exhibitor: _____

Exhibitor: _____

Booth #: _____

Booth #: _____

Piece #: _____ of _____

Piece #: _____ of _____

RUSH
Exhibit Material

RUSH
Exhibit Material

Use these labels **only** if shipping
CARPET in advance to warehouse

Use these labels **only** if shipping
CARPET in advance to warehouse

From: _____

From: _____

TO: ABF
6402 NW 74th Avenue
Miami, Florida 33166

TO: ABF
6402 NW 74th Avenue
Miami, Florida 33166

Show: Miami International Boat Show & Strictly Sail

Show: Miami International Boat Show & Strictly Sail

Exhibitor: _____

Exhibitor: _____

Booth #: _____

Booth #: _____

Piece #: _____ of _____

Piece #: _____ of _____

RUSH
Exhibit Material

RUSH
Exhibit Material



CONVENTION CONTRACTORS INC.

57 N.E. 179 STREET - MIAMI, FLORIDA 33162

Customer Service Phone: (305) 751-1234

Customer Service Fax: (305) 751-1298

**DISCOUNT DEADLINE:
JANUARY 24, 2012**

CUSTOM ACCESSORIES

**Miami International Boat Show
& Strictly Sail**

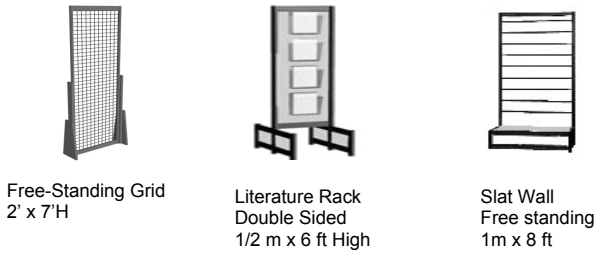
February 16 - 20, 2012

Miami Beach Convention Center

Qty	ACCESSORIES	Advance Price	Standard Price	Amount
	Adjustable Arm Rack	52.00	63.00	
	2-Way Water Fall Rack	66.00	83.00	
	4-Way Arm Rack	83.00	102.00	
	Free-Standing Grid	107.00	143.00	
	Literature Rack	186.00	230.00	
	Slat Wall	307.00	395.00	
	Gondola - Single Sided	306.00	374.00	
	Gondola - Double Sided	383.00	487.00	
	Arm Lights - 65 watts	50.00	65.00	
	Tower Showcase	374.00	440.00	
	1 meter Cabinet w/ sliding Doors	264.00	335.50	
	2 meter Cabinet w/ Sliding Doors	282.00	356.00	
	1 meter Curved Counter	208.00	252.00	
	2 meter Curved Counter	305.00	379.00	
	Chrome Stanchion	34.25	44.50	
	Velvet Rope 7'	66.00	85.50	



Adjustable Arm Rack 15" L, 55" H, 12" deep
2-Way Water Fall Rack 15" L, 55" H, 18" deep
4-Way Arm Rack 46.5"L, 54"H, 46.5"D



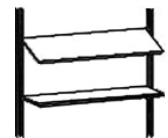
Free-Standing Grid 2' x 7'H
Literature Rack Double Sided 1/2 m x 6 ft High
Slat Wall Free standing 1m x 8 ft



Gondolas Single Sided & Double Sided 2.4m x 1m
Arm Light - 65 Watts



Rope & Stanchion



Additional white shelves & brackets for the Gondolas



Tower Show Case
1/2 mt L, 1/2 mt D, 6' H



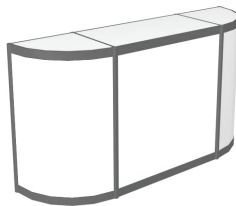
1 meter Cabinet
39"l x 39"h x 18"d
with sliding doors



2 meter Cabinet
77" L, 39" h. 18" deep
With sliding doors



1 meter Curved Counter
39" L, 39" H, 18" deep



2 meter Curved Counter
65"L, 39"H, 18" deep

Sub Total \$ _____
7% Sales Tax \$ _____
Grand Total \$ _____

Company Name: _____ Booth #: _____
Phone: _____ Fax: _____
Contact Name: _____ email: _____

Fax to EXPO with Payment Policy form **305.751.1298**



CONVENTION CONTRACTORS INC.
 57 N.E. 179 STREET - MIAMI, FLORIDA 33162
 Customer Service Phone: (305) 751-1234
 Customer Service Fax: (305) 751-1298

**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

**TURNKEY RENTAL BOOTH
 ORDER FORM**

**Miami International Boat Show
 & Strictly Sail**
 February 16 - 20, 2012
 Miami Beach Convention Center

EXPO HARD WALL BOOTH OPTIONS

All our standard hardwall Custom Booths on the next few pages come in White. They are shown in color to better illustrate the booths' design. If you would prefer a different color hardwall we have Grey, Black, Blue, Beige and Green available.

Do you want something different than the same old booth? Call our Custom Design Department! We will custom design a booth to best show off your product!

For more information call our Design Team at 305.751.1234 or email cesarj@expocci.com

QTY	ITEM	WHITE HARDWALL PRICE	COLOR HARDWALL PRICE	COLOR CHOICE	TOTAL
	Turnkey Rental Booth 101	\$2,595.00	\$2,745.00		
	Turnkey Rental Booth 102	\$2,595.00	\$2,745.00		
	Turnkey Rental Booth 103	\$2,795.00	\$2,945.00		
	Turnkey Rental Booth 201	\$3,595.00	\$3,745.00		
	Turnkey Rental Booth 202	\$4,395.00	\$4,545.00		
	Turnkey Rental Booth 203	\$4,395.00	\$4,545.00		
				7% Sales Tax	
				Total	

(Insert Header Sign Copy in Box) Black Helvetica Letters are Standard

Additional Requests: _____

Exhibitor _____ Booth _____

Contact _____ email _____

Phone _____ Fax _____

Fax: 305.751.1298 OR email to info@expocci.com



CONVENTION CONTRACTORS INC.
57 N.E. 179 STREET - MIAMI, FLORIDA 33162
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**TURNKEY RENTAL BOOTH
ORDER FORM**

**Miami International Boat Show
& Strictly Sail**
February 16 - 20, 2012
Miami Beach Convention Center

**DISCOUNT DEADLINE:
JANUARY 24, 2012**



Turnkey Rental Booth 101

10' x 10' Includes:
Grey Carpet
1 - Custom Curved Counter with doors for storage
Your Graphic Logo on counter
1 - Table
3 - Chairs
1 - Wastebasket
3 - Arm Lights with power
Delivery, Installation & Dismantle

Standard Price \$2,595.00
Custom Color Price \$2,745.00



Turnkey Rental Booth 102

10' x 10' Includes:
Grey Carpet
3 - Built-in Counters with doors for storage
1 - Table
3 - Chairs
1 - Wastebasket
3 - Arm Lights with power
Delivery, Installation & Dismantle

Standard Price \$2,595.00
Custom Color Price \$2,745.00



Turnkey Rental Booth 103

10' x 10' Includes:
Grey Carpet
2 - Built-in Counters with doors for storage
4 - Clear Shelves Lit from above
1 - Table
3 - Chairs
1 - Wastebasket
3 - Arm Lights with power
Delivery, Installation & Dismantle

Standard Price \$2,795.00
Custom Color Price \$2,945.00



CONVENTION CONTRACTORS INC.
 57 N.E. 179 STREET - MIAMI, FLORIDA 33162
 Customer Service Phone: (305) 751-1234
 Customer Service Fax: (305) 751-1298

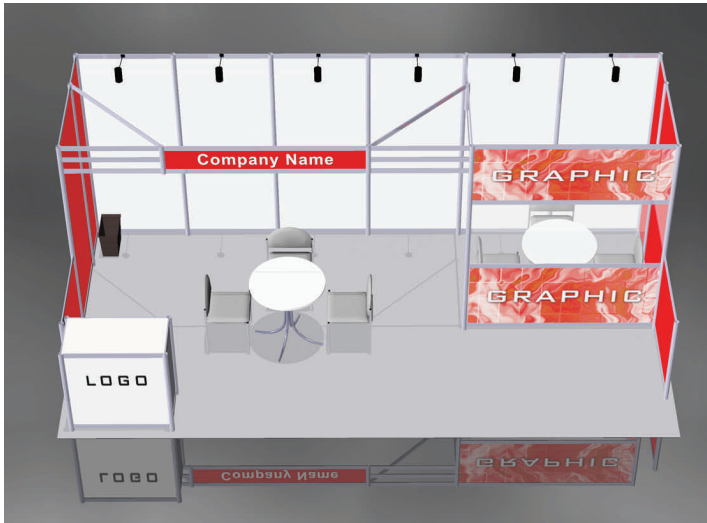
DISCOUNT DEADLINE:
JANUARY 24, 2012

**TURNKEY RENTAL BOOTH
 ORDER FORM**

**Miami International Boat Show
 & Strictly Sail**
 February 16 - 20, 2012
 Miami Beach Convention Center



Turnkey Rental Booth 201
10' x 20' Includes:
Grey Carpet
1 - Curved Counter with doors and logo panel
4 - Shelves
1 - Table
3 - Chairs
1 - Wastebasket
6 - Arm Lights with power
Delivery, Installation & Dismantle
Standard Price \$3,595.00
Custom Color Price \$3,895.00



Turnkey Rental Booth 202
10' x 20' Includes:
Grey Carpet
Meeting Area with Plexi Window & Digital Graphics
1 - Counter with your company logo
2 - Tables
6 - Chairs
1 - Wastebasket
6 - Arm Lights with power
Delivery, Installation & Dismantle
Standard Price \$4,395.00
Custom Color Price \$4,695.00



Turnkey Rental Booth 203
10' x 20' Includes:
Grey Carpet
1 - Lockable Closet / Changing room
1 - Counter with doors for storage
2 - Tables
6 - Chairs
1 - Wastebasket
6 - Arm Lights with power
Delivery, Installation & Dismantle
Standard Price \$4,395.00
Custom Color Price \$4,695.00



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DISCOUNT DEADLINE:
JANUARY 24, 2012

NON-OFFICIAL CONTRACTOR

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012

Miami Beach Convention Center

For Exhibitors intending to use its own labor or contract for such services separately from EXPO, please read the following restrictions, requirements, and restraints. A non-official service contractor is any company, other than the designated official contractors, that an exhibitor wishes to use that requires access to the exhibit hall either before, during or after the Show. Use of a non-official contractor who requires any of the following services is not permitted: electrical, plumbing, telephone lines, drayage, rigging, and catering. **NOTE: A valid and current copy of Exhibitor's contractor's Certificate of Insurance naming National Marine Manufacturers Association, EXPO Convention Contractors, Inc., City of Miami Beach and Global Spectrum must accompany this document. If these documents are not provided, Exhibitor will not be allowed to use contractor's services in the area where unions claim jurisdiction.**

NOTE: Complete this form **only** if your company is using a Service Contractor other than EXPO Convention Contractors, Inc. to unpack, erect, assemble, dismantle or pack your display. **The local union claims jurisdiction over the erection, dismantling, repair and building of all exhibits.**

PLEASE COMPLETE:

_____ will indemnify and hold harmless EXPO Convention Contractors, Inc. from and against any bodily injury or property damage liability claims, judgments, damages, costs or expense, including reasonable attorney fees, arising out of or occasioned by the operations performed by _____ except for occurrences or accidents caused by the sole negligence of EXPO Convention Contractors, Inc., or for occurrences or accidents by any other party.

Exhibiting Company Name: _____ Booth # _____

Address: _____

City: _____ State _____ Zip _____

Telephone: _____ Fax: _____

Authorized on-site representative _____ Cell Phone: _____
 (Please Print)

Name of Service Firm: _____

Address: _____

City: _____ State: _____ Zip: _____

Contact Name: _____ Telephone: _____

On-Site Supervisor _____

Return this form, along with Certificate of Insurance, and name and address of the employee/s who are working in your booth by **JANUARY 24, 2012** to EXPO, the Official Decorating Contractor:

EXPO CONVENTION CONTRACTORS, INC.
 57 NE 179th Street, Miami, Florida 33162
 ATTN: EXHIBITOR SALES & SERVICES
 Tel: 305-751-1234 Fax: 305-751-1298
 nstewart@expocci.com



CONVENTION CONTRACTORS INC.
57 N.E. 179 STREET - MIAMI, FLORIDA 33162
Customer Service Phone: (305) 751-1234
Customer Service Fax: (305) 751-1298

AREA WORK RULES

Miami International Boat Show & Strictly Sail

February 16 - 20, 2012

Miami Beach Convention Center

To assist you in planning for your participation in this event, we are certain you appreciate knowing in advance that union labor is required for certain aspects of your exhibit handling. To help you understand the Area Work Rules, we ask you to read the following:

FREIGHT HANDLING

The Local Union claims jurisdiction over the operation of all material handling equipment, all unloading and reloading. An exhibitor may move material that is hand-carriable by one person in one trip, without the use of dollies, hand truck or other mechanical equipment. When exhibitors choose to hand-carry in accordance with the foregoing, they are not permitted access to the loading dock area(s).

EXPO is responsible for receiving and handling all exhibit materials and empty crates. It is our responsibility to manage loading docks and schedule vehicles for the smooth and efficient move-in and move-out of the exposition.

EXHIBIT INSTALLATION AND DISMANTLING

We have an contract with Local 1175 Union which claims jurisdiction over the installation and dismantle of tradeshow and exhibits. Full time employees of the exhibiting companies, however, may set their own exhibits without assistance from this local. Any labor services that may be required beyond what your regular full time employees can provide, must be rendered by the Union. Labor can be ordered in advance by returning the Labor form, or at show site, at the service desk. Proof of full time employment status may be requested by the Union Steward of any personnel working on your booth.

GRATUITIES

We request that exhibitors do not tip (such practices as giving money, merchandise, or other special consideration for services rendered) employees. Do not give coffee breaks other than mid-morning and mid-afternoon, when union employees have fifteen minute paid breaks. Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a supervisor. Employees are paid at an excellent wage. Tipping is strongly discouraged and is not an accepted company policy.

EXPO HOLD HARMLESS AGREEMENT / VEHICLE SPOTTING

The Association and Exhibitor will hold harmless EXPO Convention Contractors, Inc. for any damage or injury resulting from vehicle spotting. Damage or injury to Vehicle / Driver / 3rd Party Personnel / Display.

IN GENERAL

Craftsmen at all levels are instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor. It is recommended that any questions arising with regard to union jurisdiction or practices be directed to an EXPO management representative.



CONVENTION CONTRACTORS INC.
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DISCOUNT DEADLINE:
JANUARY 24, 2012

LABOR ORDER

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012
 Miami Beach Convention Center

Must receive order and payment by the January 24, 2012 deadline date to take advantage of the discount price.

Labor Information			Discount Price	Standard Price
Straight Time	Monday - Friday	8:00am - 4:30pm	\$63.75	\$73.00
Over Time	Monday - Friday Saturday	4:30pm - 8:00am All Day	\$96.63	\$109.50
Double Time	Sunday & observed union holidays	All Day	\$127.50	\$146.00

Expo Supervisory Fee is 40% of total cost or \$50.00, whichever is greater.

Please note

- Hours are based on estimates, you will be invoiced for actual time incurred.
- Requested times are not guaranteed and are based on availability.
- Minimum one hour will be charged. Additional time will be billed in half-hour increments.
- If Labor order is cancelled within 24 hours of scheduled services, total charges will be assessed.

Is Labor for assembling sign for hanging? Y/N _____
 Is Labor for laying your own carpet? Y/N _____

INSTALLATION

Your Supervisor's Name: Cell Number:				Expo Supervision? Yes / No		
Date	Start Time	Number of Men	Hours per Man	Rate	Expo Supervision Cost	Estimated Cost

DISMANTLE

Your Supervisor's Name: Cell Number:				Expo Supervision? Yes / No		
Date	Start Time	Number of Men	Hours per Man	Rate	Expo Supervision Cost	Estimated Cost

Please complete this section if you have chosen EXPO to supervise your installation and/or dismantling.

Freight Information

Carrier Company Name: _____
 # of pieces: _____
 Is Shipment? Crated Uncrated
 Estimated arrival date: _____
 Shipment to arrive at: Warehouse Show Site

Services You Have Ordered (please check all that apply)

Electrical Furniture A/V Equipment
 Booth Cleaning Telephone/Internet
 Carpet padding? Yes No

Electrical Information:

Electrical should go under the carpet (diagram is attached)
 Electrical drawings are attached
 Electrical drawings are with exhibit in crate number
 Electrical drawings were sent to the official contractor

Set-up Information for Installation

Please check all that apply and provide information where requested.
 Booth size: _____ X _____
 Forklift required? Yes No
 Carpet is? Owned Rented from EXPO
 Carpet padding? Yes No
 Drawings are? Faxed to EXPO Shipped w/exhibit crates

Company Name _____ Booth _____

Contact Name _____ Phone _____

Email _____ Fax _____

Return via fax along with the Payment Policy form to: 305-751-1298



CONVENTION CONTRACTORS INC.
 57 N.E. 179 STREET - MIAMI, FLORIDA 33162
 Customer Service Phone: (305) 751-1234
 Customer Service Fax: (305) 751-1298

FORKLIFT / GROUND RIGGING

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012
 Miami Beach Convention Center

**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

Qty.	Item Description	Discount	Regular	Amount
FORKLIFT RENTAL - UP TO 5,000 LB CAPACITY				
	Straight-time Hourly Rental	143.25	186.50	
	Overtime Hourly Rental	179.25	233.00	
	Double-time Hourly Rental	232.75	302.50	

Please note:

Rate structure included lift and (1) operator only.

Minimum crews are based on scope of work and area jurisdiction.

Additional labor and ground men will be billed at the hourly rate.

The minimum charge for labor and equipment thereafter is charged in half (1/2) hour increments.

Orders cancelled without 24-hour notice will be charged a one (1) hour cancellation fee.

Qty.	Item Description	Discount	Regular	Amount
FORKLIFT RENTAL - UP TO 10,000 CAPACITY				
	Straight-time Hourly Rental	279.50	363.50	
	Overtime Hourly Rental	349.50	454.25	
	Double-time Hourly Rental	454.25	590.25	

Qty.	Item Description	Discount	Regular	Amount
FORKLIFT RENTAL - UP TO 20,000 CAPACITY				
	Straight-time Hourly Rental	503.00	654.00	
	Overtime Hourly Rental	663.75	863.00	
	Double-time Hourly Rental	862.75	1121.50	

Qty.	Item Description	Discount	Regular	Amount
RIGGING FOREMAN LABOR PER MAN HOUR				
	Straight-time Hourly Rental	106.75	138.75	
	Overtime Hourly Rental	190.50	247.75	
	Double-time Hourly Rental	213.75	277.75	

PLEASE NOTE:

The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charges in half (1/2) hour increments.

Orders cancelled without 24-hour notice will be charged a one (1) hour cancellation fee.

Qty.	Item Description	Discount	Regular	Amount
RIGGERS AND MATERIAL HANDLERS PER MAN HOUR				
	Straight-time Hourly Rental	93.00	120.75	
	Overtime Hourly Rental	165.50	215.25	
	Double-time Hourly Rental	185.75	241.50	

Exhibitor _____ Booth _____

Phone _____ Fax _____

Email _____ Contact _____

Fax 305.751.1298



CONVENTION CONTRACTORS INC.
 57 N.E. 179 STREET - MIAMI, FLORIDA 33162
 Customer Service Phone: (305) 751-1234
 Customer Service Fax: (305) 751-1298

**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

GRAPHICS & SIGNS ORDER FORM

**Miami International Boat Show
 & Strictly Sail**

February 16 - 20, 2012

Miami Beach Convention Center

We at EXPO, are committed to exceptional service to our clients from inception to production. Dynamic signage and stunning graphics makes a lasting impression and a more successful meeting.

Send your PRINT READY ARTWORK and complete the below information to have your graphics & signs delivered right to your booth.

Advance Orders	Late Orders	Size	Qty.	Horizontal	Vertical	Easel Back add \$6	Total \$
25.00	45.00	8.5" x 11"					
50.00	70.00	22" x 28"					
100.00	125.00	28" x 44"					
150.00	200.00	36" x 48"					
Banners are \$10.00 per square foot & come with Grommets. (\$100 min)							

All signs come mounted on 3/16" foam core.

Please call for quote on dimensions of graphics not shown above.
 Contact us with questions at 305.751.1234

For basic Black Text on White Sign Copy....Please print clearly

HOW TO SUBMIT YOUR ARTWORK:

Expo uses HP 5000 Series large format printers using Onyx RIP software. We use Windows XP computers. All files should be saved for PC format. No MAC files are accepted.

EPS & AI formats:

We use Illustrator CS3 to read eps. & ai. files Check & make sure that all graphic elements are inside the document box. No clip masks. The document box should be the same size as the image you want printed or reduced in multiple of 2. No bleeds or crop marks. These are outside the document box & would need to be removed before the image enters the RIP process. Only Illustrator "crop area make" – "crop area release" function is compatible with Onyx RIP software. Bleeds are added if necessary in the Rip process.

Please convert all fonts to outlines.

TIF & PSD (Photoshop) formats

We use Photoshop CS3 to read TIF & PSD files. For best results images should be at least 72 ppi or greater when viewed close up. If the image is going to be viewed at a distance, lower quality images are ok.*

Problem formats

Word documents Images: Images embedded in Word documents are unsuitable for large format printing. Please try to obtain the original image.

Adobe In Design files: Please convert In Design files to an illustrator or pdf format.

Gif files: The gif format has only 256 colors (8 bit) & require a lot of editing for large format printing.**

Jpg files: jpg is an image compression format. This compression leaves artifacts in the image. Only images that are saved with little or no compression are suitable for large format printing.

* A 300 ppi 8.5" X 11" magazine cover at is only 34 ppi when printed 8 ft tall. This would be ok if viewed at a distance.

** Needs to be converted to 24bit & noise added to reduce banding.

Send graphics file to EXPOCCI@GMAIL.COM and include SHOW NAME, COMPANY NAME & BOOTH #

Company Name: _____ Booth #: _____

Contact Name: _____ Phone: _____

email: _____ Fax: _____

**Return via fax:
 305.751.1298
 Or email to:
 info@expocci.com**



CONVENTION CONTRACTORS INC.
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**DISCOUNT DEADLINE:
 JANUARY 24, 2012**

SUSPENDED SIGN HANGING

**Miami International Boat Show
 & Strictly Sail**
 February 16 - 20, 2012
 Miami Beach Convention Center

INSTRUCTIONS

All hanging signs must conform to Show Management rules and regulations and facility limitations

All overhead hanging signs or banners must be handled by Expo Convention Contractors, Inc. Overhead hanging signs must be sent in separate containers directly to the ABF warehouse using the enclosed HANGING SIGN LABELS.

Hanging anchor points must be pre-fabricated and ready for use.

Electrical signs must be in working order and in accordance with the National Electrical Code. ELECTRICAL SERVICE requirements must be ordered in advance on the enclosed ELECTRICAL SERVICE order form.

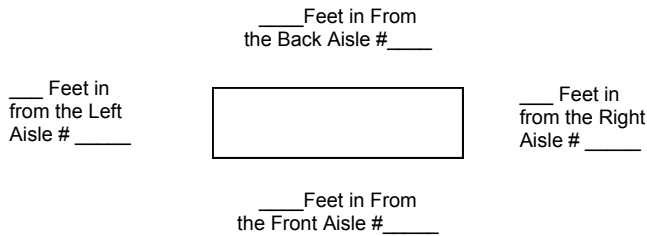
For Signs other than banners, include blueprint or drawing containing detailed information so hanging anchor points can be determined. EXPO reserves the right to refuse to hang any sign which we deem to be unsafe.

SIGN DESCRIPTION, SIZE & WEIGHT

Type: Cloth Banner _____ Metal or Wood _____ Other _____
 Shape: Square _____ Triangle _____ Rectangle _____ Other _____
 Size: Height _____ Length _____ Width _____
 Weight of sign: _____
 Does your Sign Require Electricity _____ Assembly _____

PLACEMENT DIAGRAM

Use diagram below to represent your booth space. Indicate how far in from each boundary you would like your sign placed. The ceiling structure and relation to the support beam may require your sign to be moved from your specified location.



EQUIPMENT AND LABOR RATES TO HANG SIGNS

***RATES - MINIMUM: 1 CREW FOR 1 HOUR (Crew = 3men)**

Advance - Ordered prior to January 19, 2012 **\$375.00 per hour**
 Ordered after January 19, 2012 **\$475.00 per hour**

Advance rate will be billed for all hanging signs provided hanging sign order form is returned to EXPO by January 19, 2012 and if hanging signs are received at the advance warehouse prior to January 19, 2012 Hanging signs order forms received after January 19, 2012 and hanging signs not delivered to the advance warehouse by January 19, 2012 will be billed the standard rate. A detailed diagram showing location of hanging sign must be submitted with order.

INSTALLATION ESTIMATE Set-up Date: _____
 Approx. Hours Hourly Rate Total Estimated Cost
 @ _____ = _____

DISMANTLE ESTIMATE Dismantle Date: _____
 Approx. Hours Hourly Rate Total Estimated Cost
 @ _____ = _____

SUPERVISION for installation and dismantling of overhead hanging signs can be provided by EXPO CONVENTION CONTRACTORS, INC., your company representative or display house.

Please indicate method of supervision you require:

- _____ INSTALL SIGN WITH EXHIBITOR'S SUPERVISION
- _____ OK TO INSTALL ALL SIGNS WITHOUT EXHIBITOR'S SUPERVISION

*Rates DO NOT include ancillary items required for hanging banners such as: brackets, cable, clamp, etc. and charged accordingly

*Additional crew and/or equipment will be used if the supervisor deems it necessary to safely complete the installation and/or dismantling of a job and will be charged accordingly.

NOTE: WE ARE NOT RESPONSIBLE FOR, LIABLE FOR, AND WILL NOT HANG ANY SIGNAGE CONSTRUCTED IN ANY MANNER DEEMED UNSAFE.

SUB-TOTAL \$ _____

SALES TAX 7% \$ _____

PAYMENT ENCLOSED \$ _____

RETURN VIA FAX TO 305-751-1298

PAYMENT POLICY: All invoices must be settled at our Service desk prior to the closing of the Show. For your convenience, MasterCard, American Express and Visa credit cards will be accepted. No credits will be issued after the closing of the show.

IMPORTANT: TO OBTAIN DISCOUNT PRICE, FULL PAYMENT MUST BE INCLUDED WITH YOUR ORDER. No Telephone orders accepted.

Labor must be cancelled in writing, 24 hours in advance to avoid one (1) hour cancellation or no-show fee per crew and/or worker.

PLEASE PRINT

Exhibitor Name _____ Booth # _____

Contact Name _____ email _____

Address _____

City _____ State _____ Zip _____

Authorized _____ Print Name _____

HANGING SIGN
ADVANCE SHIPMENT

From: _____

TO: ABF
6402 NW 74th Avenue
Miami, Florida 33166

Show: Miami International Boat Show & Strictly Sail

Exhibitor: _____

Booth #: _____

Piece #: _____ of _____

Deliver no later than January 19, 2012
Exhibit Material

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